QUARTERLY STATISTICS

OF

CLASS I AND CLASS II MOTOR CARRIERS OF PROPERTY

(EXCLUSIVE OF 37 REPORTING CARRIERS)

FOR THE FOURTH QUARTER AND TWELVE MONTHS

ENDED DECEMBER 31, 1984 and 1983

PREPARED BY THE ACCOUNTING DIVISION

WASHINGTON UTILITIES AND TRANSPORTATION COMMISSION

APRIL 1985

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GENERAL

These statistics are compiled from quarterly reports of ninety-two Class I and Class II motor carriers of property. Thirty-seven other reporting carriers have not been included since they are not engaged in hauling under categories presented in these statistics or have limited Washington operations.

Although these statistics are not considered to be conclusive for ratemaking purposes, they should prove of value in determining trends and conditions in the motor freight industry and reflect operations generally in the Pacific Northwest and in the State of Washington.

The carriers have been classified in the various categories on the basis of the predominant activity in which they are engaged and the predominant territory in which they serve.

QUALIFICATIONS

1. These statistics have been prepared from quarterly reports which have not been subject to field examination.
2. For carriers having "affiliated organizations" the statistics are for the "operating company" only. No adjustments for inter-company transactions or consolidations have been made.
3. Totals in the "Percentage of Revenue" columns may not add due to rounding.

COMMENT

1. Groups showing improvement in their operating ratios for the twelve months ended December 31, 1984 over the twelve months ended December 31, 1983, are as follows:

Household Goods Carriers
Large Interstate

2. Groups showing a worsening position in their operating ratios are as follows:

Scheduled Line Haul General Freight Carriers
Local and Statewide
Scheduled Line Haul General Freight Carriers
Large Interstate
Non-Scheduled General Freight Carriers
Greater Puget Sound Area Carriers
Household Goods Carriers
Local and Statewide
Bulk Commodity Carriers
Agricultural and Allied Products Carriers
Heavy Machinery, Building Materials and Forest Products Carriers
Refrigerated Products Carriers

SCHEDULE LINE-HAUL GENERAL FREIGHT CARRIERS

LOCAL AND STATEWIDE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1984
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LOCAL AND STATEWIDE
7 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
OAK HARBOR FREIGHT LINES, INC.	3714	OLYMPIC PENINSULA	$ 7,226,489	$ 6,895,886	$330,603	95.4	94.7
PENINSULA TRUCK LINES, INC.	1971	OLYMPIC PENINSULA	7,414,921	7,258,348	156,573	97.9	95.1
ACME-INTERCITY FREIGHT LINES, INC.	4098	SEATTLE/TACOMA-STATEWIDE	3,671,138	3,593,479	77,659	97.9	98.7
AVERAGE FOR THE GROUP						99.1	96.9
HOGLAND TRANSFER COMPANY	25	EVERETT-WESTERN WASHINGTON	1,860,266	1,845,511	14,755	99.2	95.7
WALLACE-COLVILLE MOTOR FREIGHT, INC.	530	EASTERN WASHINGTON-IDAHO	3,907,819	3,911,338	(3,519)	100.1	99.5
SOUTHWEST DELIVERY COMPANY, INC.	4142	VANCOUVER-PORTLAND	5,953,361	5,997,586	(44,225)	100.7	98.5
BEST WAY MOTOR FREIGHT, INC.	3391	SEATTLE-SPOKANE	7,071,811	7,281,010	(209,199)	103.0	97.4
TOTAL FOR THE GROUP			$37,105,805	$36,783,158	$322,647		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LOCAL AND STATEWIDE
7 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1982

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	8,937,624	95.02	8,790,416	94.61	1.67	35,376,185	95.34	34,179,643	95.30	3.50
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	407,376	4.33	452,947	4.88	(10.06)	1,516,211	4.09	1,528,544	4.26	(0.81)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	61,136	0.65	47,694	0.51	28.18	213,409	0.58	158,160	0.44	34.93
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	9,406,136	100.00	9,291,057	100.00	1.24	37,105,805	100.00	35,866,347	100.00	3.46
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	633,727	6.74	637,749	6.86		2,888,477	7.78	2,740,201	7.64	
8.	SALARIES AND WAGES	3,172,439	33.73	3,262,152	35.11		12,682,375	34.18	12,559,424	35.02	
9.	MISCELLANEOUS PAID TIME OFF	385,307	4.10	284,186	3.06		1,323,516	3.57	1,145,755	3.19	
10.	OTHER FRINGES	1,303,451	13.86	1,147,509	12.35		5,157,816	13.90	4,642,704	12.94	
11.	OPERATING SUPPLIES AND EXPENSES	1,184,875	12.60	1,293,918	13.93		4,412,531	11.89	4,286,794	11.95	
12.	GENERAL SUPPLIES AND EXPENSES	536,506	5.70	622,837	6.70		2,176,088	5.86	2,354,332	6.56	
13.	OPERATING TAXES AND LICENSES	397,600	4.23	284,232	3.06		1,411,647	3.80	1,148,665	3.20	
14.	INSURANCE	170,941	1.82	132,006	1.42		613,891	1.65	585,338	1.63	
15.	COMMUNICATIONS AND UTILITIES	155,453	1.65	136,457	1.47		602,131	1.62	503,440	1.40	
16.	DEPRECIATION AND AMORTIZATION	303,461	3.23	269,053	2.90		1,102,830	2.97	1,057,510	2.95	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	753,947	8.02	742,041	7.99		3,054,324	8.23	2,709,984	7.56	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	276,154	2.94	207,106	2.23		983,273	2.65	842,507	2.35	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(15,661)	(0.17)	(15,950)	(0.17)		(30,196)	(0.08)	(69,583)	(0.19)	
20.	MISCELLANEOUS EXPENSES	124,762	1.33	106,264	1.14		404,459	1.09	263,353	0.73	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	9,382,962	99.75	9,109,560	98.05	3.00	36,783,158	99.13	34,771,424	96.95	5.79
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	23,174	0.25	181,497	1.95	(87.23)	322,647	0.87	1,094,923	3.05	(70.53)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	23,174	0.25	181,497	1.95	(87.23)	322,647	0.87	1,094,923	3.05	(70.53)
25.	NET OTHER INCOME (DEDUCTIONS)	68,965	0.73	(79,356)	(0.85)		294,890	0.79	110,414	0.31	
26.	ORDINARY INCOME BEFORE INCOME TAXES	92,139	0.98	102,141	1.10	(9.79)	617,537	1.66	1,205,337	3.36	(48.77)
27.	INCOME TAXES ON ORDINARY INCOME	89,027	0.95	10,858	0.12		124,516	0.34	279,347	0.78	
28.	ORDINARY INCOME	3,112	0.03	91,283	0.98	(96.59)	493,021	1.33	925,990	2.58	(46.76)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(222,159)	(2.36)	13,483	0.15		(222,159)	(0.60)	60,248	0.17	
30.	NET INCOME (OR LOSS)	(219,047)	(2.33)	104,766	1.13		270,862	0.73	986,238	2.75	(72.53)
31.	OPERATING RATIO (LINE 21 / LINE 6)	99.75		98.05			99.13		96.95		

E-HAUL GENERAL FREIGHT CARRIERS

LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1984
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LARGE INTERSTATE
4 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
LYNDEN TRANSPORT, INC./ MILKY WAY	634	PACIFIC NORTHWEST-ALASKA	$ 8,960,116	$ 7,634,482	$ 1,325,634	85.2	84.0
CONSOLIDATED FREIGHTWAYS CORP. OF DELAWARE	6	NATIONWIDE	1,283,706,387	1,190,536,858	93,169,529	92.7	91.5
AVERAGE FOR THE GROUP						92.9	91.9
VIKING FREIGHT SYSTEM, INC.	1430	PACIFIC COAST	102,959,455	96,277,354	6,682,101	93.5	95.6
SILVER EAGLE COMPANY	179	WASHINGTON-OREGON	22,049,836	22,415,799	(365,963)	101.7	98.5
TOTAL FOR THE GROUP			$1,417,675,794	$1,316,864,493	$100,811,301		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LARGE INTERSTATE
4 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1984

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	346,080,304	93.35	303,849,668	97.26	13.90	1,347,034,988	95.02	1,184,145,551	96.81	13.76
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	24,226,469	6.53	8,331,661	2.67	190.78	69,022,265	4.87	38,110,295	3.12	81.11
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	56,527	0.02	20,516	0.01	175.53	215,342	0.02	96,897	0.01	122.24
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	367,188	0.10	210,133	0.07	74.74	1,403,199	0.10	829,035	0.07	69.26
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	370,730,488	100.00	312,411,978	100.00	18.67	1,417,675,794	100.00	1,223,181,778	100.00	15.90
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	36,020,949	9.72	34,573,995	11.07		140,331,000	9.90	131,824,993	10.78	
8.	SALARIES AND WAGES	124,493,384	33.58	104,424,380	33.43		476,217,486	33.59	404,890,185	33.10	
9.	MISCELLANEOUS PAID TIME OFF	12,875,199	3.47	12,280,744	3.93		52,197,432	3.68	49,629,512	4.06	
10.	OTHER FRINGES	45,336,521	12.23	36,330,126	11.63		178,479,719	12.59	147,246,917	12.04	
11.	OPERATING SUPPLIES AND EXPENSES	41,213,023	11.12	35,372,886	11.32		152,136,563	10.73	127,004,909	10.38	
12.	GENERAL SUPPLIES AND EXPENSES	15,200,247	4.10	12,911,276	4.13		52,999,717	3.74	51,245,323	4.19	
13.	OPERATING TAXES AND LICENSES	12,181,969	3.29	8,456,567	2.71		42,841,057	3.02	33,658,642	2.75	
14.	INSURANCE	9,712,124	2.62	4,719,782	1.51		34,849,983	2.46	26,210,906	2.14	
15.	COMMUNICATIONS AND UTILITIES	5,368,182	1.45	4,526,929	1.45		20,389,174	1.44	18,189,358	1.49	
16.	DEPRECIATION AND AMORTIZATION	16,768,627	4.52	15,878,285	5.08		67,173,762	4.74	62,482,547	5.11	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	22,688,998	6.12	14,376,410	4.60		75,236,566	5.31	53,393,462	4.37	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	3,006,152	0.81	2,687,353	0.86		11,359,516	0.80	10,383,827	0.85	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(201,911)	(0.05)	147,285	0.05		(815,252)	(0.06)	(516,362)	(0.04)	
20.	MISCELLANEOUS EXPENSES	3,714,014	1.00	1,802,978	0.58		13,467,770	0.95	8,420,388	0.69	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	348,377,478	93.97	288,488,996	92.34	20.76	1,316,864,493	92.89	1,124,064,607	91.90	17.15
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	22,353,010	6.03	23,922,982	7.66	(6.56)	100,811,301	7.11	99,117,171	8.10	1.71
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	22,353,010	6.03	23,922,982	7.66	(6.56)	100,811,301	7.11	99,117,171	8.10	1.71
25.	NET OTHER INCOME (DEDUCTIONS)	865,616	0.23	815,002	0.26		4,190,464	0.30	1,618,977	0.13	
26.	ORDINARY INCOME BEFORE INCOME TAXES	23,218,626	6.26	24,737,984	7.92	(6.14)	105,001,765	7.41	100,736,148	8.24	4.23
27.	INCOME TAXES ON ORDINARY INCOME	7,843,299	2.12	8,285,343	2.65		42,457,735	2.99	43,246,843	3.54	
28.	ORDINARY INCOME	15,375,327	4.15	16,452,641	5.27	(6.55)	62,544,030	4.41	57,489,305	4.70	8.79
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	(205,355)	(0.06)		-	-	(205,355)	(0.02)	
30.	NET INCOME (OR LOSS)	15,375,327	4.15	16,247,286	5.20	(5.37)	62,544,030	4.41	57,283,950	4.68	9.18
31.	OPERATING RATIO (LINE 21 / LINE 6)	93.97		92.34			92.89		91.90		

SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS

LOCAL, STATEWIDE AND LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1984
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
11 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
LYNDEN TRANSPORT, INC./ MILKY WAY	634	PACIFIC NORTHWEST-ALASKA	$ 8,960,116	$ 7,634,482	$ 1,325,634	85.2	84.0
CONSOLIDATED FREIGHTWAYS CORP. OF DELAWARE	6	NATIONWIDE	1,283,706,387	1,190,536,858	93,169,529	92.7	91.5
AVERAGE FOR THE GROUP						93.0	92.0
VIKING FREIGHT SYSTEM, INC.	1030	PACIFIC COAST	102,959,455	96,277,354	6,682,101	93.5	95.6
OAK HARBOR FREIGHT LINES, INC.	3714	OLYMPIC PENINSULA	7,226,489	6,895,886	330,603	95.4	94.7
PENINSULA TRUCK LINES, INC.	1971	OLYMPIC PENINSULA	7,414,921	7,258,348	156,573	97.9	95.1
ACME-INTERCITY FREIGHT LINES, INC.	4098	SEATTLE/TACOMA-STATEWIDE	3,671,138	3,593,479	77,659	97.9	98.7
HOGLAND TRANSFER COMPANY	25	EVERETT-WESTERN WASHINGTON	1,860,266	1,805,511	14,755	99.2	95.7
WALLACE-COLVILLE MOTOR FREIGHT, INC.	530	EASTERN WASHINGTON-IDAHO	3,907,819	3,911,338	(3,519)	100.1	99.5
SOUTHWEST DELIVERY COMPANY, INC.	4142	VANCOUVER-PORTLAND	5,953,361	5,997,586	(44,225)	100.7	98.5
SILVER EAGLE COMPANY	179	WASHINGTON-OREGON	22,049,836	22,415,799	(365,963)	101.7	98.5
BEST WAY MOTOR FREIGHT, INC.	3391	SEATTLE-SPOKANE	7,071,811	7,281,010	(209,199)	103.0	97.4
TOTAL FOR THE GROUP			$1,454,781,599	$1,353,647,651	$101,133,948		

REVENUES, EXPENSES AND STATISTICS
SCHEDULED LINE-HAUL GENERAL FREIGHT CARRIERS
LOCAL, STATEWIDE AND LARGE INTERSTATE
11 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1984

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	355,017,928	93.39	312,640,084	97.18	13.55	1,382,411,173	95.03	1,218,325,194	96.77	13.47
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	24,226,469	6.37	8,331,661	2.59	190.78	69,022,265	4.74	38,110,295	3.03	81.11
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	463,903	0.12	473,463	0.15	(2.02)	1,731,553	0.12	1,625,441	0.13	6.53
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	428,324	0.11	257,827	0.08	66.13	1,616,608	0.11	987,195	0.08	63.76
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	380,136,624	100.00	321,703,035	100.00	18.16	1,454,781,599	100.00	1,259,048,125	100.00	15.55
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	36,654,676	9.64	35,211,744	10.95		143,219,477	9.84	134,565,194	10.69	
8.	SALARIES AND WAGES	127,665,823	33.58	107,686,532	33.47		488,899,861	33.61	417,449,609	33.16	
9.	MISCELLANEOUS PAID TIME OFF	13,260,506	3.49	12,564,930	3.91		53,520,948	3.68	50,775,267	4.03	
10.	OTHER FRINGES	46,639,972	12.27	37,477,635	11.65		183,637,535	12.62	151,889,621	12.06	
11.	OPERATING SUPPLIES AND EXPENSES	42,397,898	11.15	36,666,804	11.40		156,549,094	10.76	131,291,703	10.43	
12.	GENERAL SUPPLIES AND EXPENSES	15,736,753	4.14	13,534,113	4.21		55,175,801	3.79	53,599,655	4.26	
13.	OPERATING TAXES AND LICENSES	12,579,569	3.31	8,740,799	2.72		44,252,704	3.04	34,807,307	2.76	
14.	INSURANCE	9,883,065	2.60	4,851,788	1.51		35,463,874	2.44	26,796,244	2.13	
15.	COMMUNICATIONS AND UTILITIES	5,523,635	1.45	4,663,386	1.45		20,991,305	1.44	18,692,798	1.48	
16.	DEPRECIATION AND AMORTIZATION	17,072,088	4.49	16,147,338	5.02		68,276,592	4.69	63,540,057	5.05	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	23,442,945	6.17	15,118,451	4.70		78,290,890	5.38	56,103,446	4.46	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	3,282,306	0.86	2,894,459	0.90		12,342,789	0.85	11,226,334	0.89	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(217,572)	(0.06)	131,335	0.04		(845,448)	(0.06)	(584,945)	(0.05)	
20.	MISCELLANEOUS EXPENSES	3,838,776	1.01	1,909,242	0.59		13,872,229	0.95	8,683,741	0.69	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	357,760,440	94.11	297,598,556	92.51	20.22	1,353,647,651	93.05	1,158,836,031	92.04	16.81
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	22,376,184	5.89	24,104,479	7.49	(7.17)	101,133,948	6.95	100,212,094	7.96	0.92
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	22,376,184	5.89	24,104,479	7.49	(7.17)	101,133,948	6.95	100,212,094	7.96	0.92
25.	NET OTHER INCOME (DEDUCTIONS)	934,581	0.25	735,646	0.23		4,485,358	0.31	1,729,391	0.14	
26.	ORDINARY INCOME BEFORE INCOME TAXES	23,310,765	6.13	24,840,125	7.72	(6.16)	105,619,302	7.26	101,941,485	8.10	3.61
27.	INCOME TAXES ON ORDINARY INCOME	7,932,326	2.09	8,296,201	2.58		42,582,251	2.93	43,526,190	3.46	
28.	ORDINARY INCOME	15,378,439	4.05	16,543,924	5.14	(7.04)	63,037,051	4.33	58,415,295	4.64	7.91
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(222,159)	(0.06)	(191,872)	(0.06)		(222,159)	(0.01)	(145,107)	(0.01)	
30.	NET INCOME (OR LOSS)	15,156,280	3.99	16,352,052	5.08	(7.31)	62,814,892	4.32	58,270,188	4.63	7.80
31.	OPERATING RATIO (LINE 21 / LINE 6)	94.11		92.51			93.05		92.04		

NON-SCHEDULED GENERAL FREIGHT CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1988
NON-SCHEDULED GENERAL FREIGHT CARRIERS
8 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
EASLEY HAULING SERVICE, INC.	986	YAKIMA-EASTERN WASHINGTON	$ 5,067,390	$ 4,810,144	$257,246	94.9	97.8
THE FORTUNE CORPORATION / WAUST	519	SEATTLE-WESTERN WASHINGTON	5,182,507	4,988,345	198,162	96.3	93.5
LEO FIX TRANSFER & STORAGE COMPANY, INC.	962	SEATTLE-WESTERN WASHINGTON	3,012,181	2,906,730	105,451	96.5	96.0
AVERAGE FOR THE GROUP						98.9	98.7
NATIONAL TRANSFER, INC.	1936	SEATTLE-WESTERN WASHINGTON	1,645,311	1,683,105	(37,794)	102.3	98.1
GARFIELD TRANSFER COMPANY, INC.	1596	SEATTLE-WESTERN WASHINGTON	1,230,935	1,289,979	(59,044)	104.8	101.4
PACIFIC N.W. MOTOR FREIGHT LINES, INC.	604	SEATTLE-WASHINGTON-OREGON	1,095,959	1,172,080	(76,121)	106.9	108.4
ARROW TRANSFER & STORAGE COMPANY	802	SEATTLE-STATEWIDE	1,096,511	1,189,785	(93,274)	108.5	104.7
BERRY TRANSPORT, INC.	4427	OREGON/WASINGTON	742,372	816,765	(74,393)	110.0	107.9
TOTAL FOR THE GROUP			$19,073,166	$18,856,933	$216,233		

*GENERAL FREIGHT OPERATIONS ONLY

REVENUES, EXPENSES AND STATISTICS
NON-SCHEDULED GENERAL FREIGHT CARRIERS
8 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1984

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	2,738,091	57.09	3,136,550	68.59	(12.70)	12,196,938	63.95	12,730,416	67.87	(4.19)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	1,875,865	39.11	1,211,210	26.49	54.88	6,165,298	32.32	5,062,098	26.99	21.79
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	62,981	1.38	(100.00)	-	-	349,539	1.86	(100.00)
5.	OTHER OPERATING REVENUE	182,236	3.80	161,933	3.54	12.54	710,930	3.73	615,898	3.28	15.43
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	4,796,192	100.00	4,572,674	100.00	4.89	19,073,166	100.00	18,757,951	100.00	1.68
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	347,706	7.25	295,573	6.46		1,060,641	5.56	1,035,175	5.52	
8.	SALARIES AND WAGES	1,752,695	36.54	1,791,241	39.17		6,744,548	35.36	6,787,042	36.18	
9.	MISCELLANEOUS PAID TIME OFF	89,850	1.87	112,606	2.46		367,249	1.93	395,411	2.11	
10.	OTHER FRINGES	678,226	14.14	572,203	12.51		2,524,905	13.24	2,296,218	12.24	
11.	OPERATING SUPPLIES AND EXPENSES	1,262,671	26.33	1,102,054	24.10		3,921,526	20.56	3,702,271	19.74	
12.	GENERAL SUPPLIES AND EXPENSES	170,099	3.55	154,697	3.38		536,991	2.82	508,737	2.71	
13.	OPERATING TAXES AND LICENSES	374,659	7.81	316,895	6.93		1,192,956	6.25	1,075,054	5.73	
14.	INSURANCE	89,338	1.86	105,237	2.30		286,638	1.50	376,233	2.01	
15.	COMMUNICATIONS AND UTILITIES	60,873	1.27	62,101	1.36		229,842	1.21	211,291	1.13	
16.	DEPRECIATION AND AMORTIZATION	169,780	3.54	231,557	5.06		687,835	3.61	812,420	4.33	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	258,456	5.39	255,722	5.59		709,725	3.72	736,683	3.93	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	54,302	1.13	61,834	1.35		269,359	1.41	334,383	1.78	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(2,967)	(0.06)	(8,344)	(0.18)		(36,604)	(0.19)	(28,443)	(0.15)	
20.	MISCELLANEOUS EXPENSES	130,846	2.73	51,148	1.12		361,322	1.89	265,166	1.41	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	5,436,534	113.35	5,104,524	111.63	6.50	18,856,933	98.87	18,507,641	98.67	1.89
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(640,342)	(13.35)	(531,850)	(11.63)		216,233	1.13	250,310	1.33	(13.61)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	(640,342)	(13.35)	(531,850)	(11.63)		216,233	1.13	250,310	1.33	(13.61)
25.	NET OTHER INCOME (DEDUCTIONS)	53,484	1.12	(73,566)	(1.61)		71,162	0.37	(108,482)	(0.58)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(586,858)	(12.23)	(605,416)	(13.24)		287,395	1.51	141,828	0.76	102.64
27.	INCOME TAXES ON ORDINARY INCOME	-	-	-	-		2,095	0.01	1,382	0.01	
28.	ORDINARY INCOME	(586,858)	(12.23)	(605,416)	(13.24)		285,300	1.50	140,446	0.75	103.14
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	7,641	0.16	-	-		7,641	0.04	4,433	0.02	
30.	NET INCOME (OR LOSS)	(579,217)	(12.08)	(605,416)	(13.24)		292,941	1.54	144,879	0.77	102.20
31.	OPERATING RATIO (LINE 21 / LINE 6)	113.35		111.63			98.87		98.67		

GREATER PUGET SOUND AREA CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
GREATER PUGET SOUND AREA CARRIERS
11 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE	
						THIS YEAR	LAST YEAR
POZZI BROTHERS TRANSPORTATION, INC.	10425	KENT-WESTERN WASHINGTON	$ 2,245,630	$ 2,077,169	$168,461	92.5	93.9
PACIFIC STORAGE, INC.	1080	TACOMA-WESTERN WASHINGTON	3,748,786	3,578,607	168,139	95.6	92.8
THE FORTUNE CORPORATION / WAUST	519	SEATTLE-WESTERN WASHINGTON	5,182,507	4,988,345	194,162	96.3	93.5
RENTON-ISSAQUAH AUTO FREIGHT, INC.	6248	SEATTLE-WESTERN WASHINGTON	2,207,505	2,127,751	79,754	96.4	98.7
ACME-INTERCITY FREIGHT LINES, INC.	8098	SEATTLE/TACOMA-STATEWIDE	3,671,138	3,593,479	77,659	97.9	98.7
AVERAGE FOR THE GROUP						98.1	96.7
HOGLAND TRANSFER COMPANY	25	EVERETT-WESTERN WASHINGTON	1,860,266	1,845,511	14,755	99.2	95.7
GREAT SOUTHWEST WHSE./SEATTLE TRANSFER*	3784	SEATTLE-STATEWIDE	3,435,423	3,443,833	(8,410)	100.2	100.7
SYSTEM TRANSFER & STORAGE COMPANY	791	SEATTLE-WESTERN WASHINGTON	971,797	993,027	(21,230)	102.2	99.6
NATIONAL TRANSFER, INC.	1936	SEATTLE-WESTERN WASHINGTON	1,645,311	1,683,105	(37,794)	102.3	98.1
WESTERN CARTAGE, INC.	1451	SEATTLE-WESTERN WASHINGTON	2,915,967	2,986,472	(70,505)	102.4	101.5
TAYLOR-EDWARDS WHSE & TRANSFER COMPANY, INC.	3790	SEATTLE-WESTERN WASHINGTON	1,026,265	1,089,826	(25,561)	102.5	98.1
TOTAL FOR THE GROUP			$28,904,555	$28,367,125	$537,430		

*GENERAL FREIGHT OPERATIONS ONLY

REVENUES, EXPENSES AND STATISTICS
GREATER PUGET SOUND AREA CARRIERS
11 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1984

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	1,855,002	25.20	1,614,334	24.55	14.91	8,089,453	27.99	8,112,291	30.06	(0.28)
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	5,096,888	69.24	4,582,085	69.68	11.24	19,110,941	66.12	17,302,825	64.12	10.45
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-		-	-	-	-	
5.	OTHER OPERATING REVENUE	409,187	5.56	379,452	5.77	7.84	1,704,161	5.90	1,570,906	5.82	8.48
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	7,361,077	100.00	6,575,871	100.00	11.94	28,904,555	100.00	26,986,022	100.00	7.11
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	677,656	9.21	578,797	8.80		2,378,057	8.23	2,145,070	7.95	
8.	SALARIES AND WAGES	2,914,839	39.60	2,578,233	39.21		11,117,015	38.46	10,564,867	39.15	
9.	MISCELLANEOUS PAID TIME OFF	312,826	4.25	265,169	4.03		1,073,199	3.71	960,639	3.56	
10.	OTHER FRINGES	1,156,530	15.71	966,685	14.70		4,528,409	15.67	3,949,119	14.63	
11.	OPERATING SUPPLIES AND EXPENSES	922,600	12.53	892,788	13.58		3,818,138	13.21	3,453,007	12.80	
12.	GENERAL SUPPLIES AND EXPENSES	304,161	4.13	253,443	3.85		1,086,128	3.76	1,044,356	3.87	
13.	OPERATING TAXES AND LICENSES	281,022	3.82	255,878	3.89		1,055,295	3.65	896,020	3.32	
14.	INSURANCE	129,065	1.75	115,080	1.75		499,273	1.73	538,170	1.99	
15.	COMMUNICATIONS AND UTILITIES	101,104	1.37	84,250	1.28		371,413	1.28	320,848	1.19	
16.	DEPRECIATION AND AMORTIZATION	237,380	3.22	242,544	3.69		887,474	3.07	871,189	3.23	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	166,620	2.26	151,324	2.30		485,870	1.68	409,307	1.52	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	140,457	1.91	92,013	1.40		459,636	1.59	401,409	1.49	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(9,054)	(0.12)	(1,571)	(0.02)		(67,385)	(0.23)	(79,687)	(0.29)	
20.	MISCELLANEOUS EXPENSES	196,157	2.66	192,133	2.92		675,603	2.34	626,916	2.32	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	7,531,363	102.31	6,666,766	101.38	12.97	28,367,125	98.14	26,101,230	96.72	8.68
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(170,286)	(2.31)	(90,895)	(1.38)		537,430	1.86	884,792	3.28	(39.26)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	18,541	0.25	4,319	0.07		25,602	0.09	32,579	0.12	
24.	NET CARRIER OPERATING INCOME	(151,745)	(2.06)	(86,576)	(1.32)		563,032	1.95	917,371	3.40	(38.62)
25.	NET OTHER INCOME (DEDUCTIONS)	(36,913)	(0.50)	(99,285)	(1.51)		(234,869)	(0.81)	(187,182)	(0.69)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(188,658)	(2.56)	(185,861)	(2.83)		328,163	1.14	730,189	2.71	(55.06)
27.	INCOME TAXES ON ORDINARY INCOME	76,946	1.05	49,946	0.76		330,139	1.14	344,002	1.27	
28.	ORDINARY INCOME	(265,604)	(3.61)	(235,807)	(3.58)		(1,976)	(0.01)	386,187	1.43	
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(368,449)	(5.00)	65,122	0.99		(364,122)	(1.26)	111,887	0.41	
30.	NET INCOME (OR LOSS)	(634,053)	(8.61)	(170,685)	(2.59)		(366,098)	(1.27)	498,074	1.85	
31.	OPERATING RATIO (LINE 21 / LINE 6)	102.31		101.38			98.14		96.72		

HOUSEHOLD GOODS CARRIERS

LOCAL AND STATEWIDE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1988
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
6 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
GREAT SOUTHWEST WHSE./SEATTLE TRANSFER*	3744	SEATTLE-STATEWIDE	$ 232,020	$ 206,418	$ 25,602	89.0	88.7
LTLF INTERNATIONAL COMPANIES	12233	WASHINGTON-OREGON	5,942,163	5,434,527	507,636	91.5	90.0
CONTINENTAL VAN LINES, INC.	2238	WASHINGTON-ALASKA	6,164,055	5,856,766	307,289	95.0	89.6
AVERAGE FOR THE GROUP						99.0	95.0
HEKINS MOVING & STORAGE COMPANY	908	SEATTLE-STATEWIDE	8,405,031	8,415,052	(10,021)	100.1	91.3
ACTIVE MOVING & STORAGE COMPANY, INC.	4827	SEATTLE-STATEWIDE	1,583,195	1,874,532	(291,337)	118.4	127.7
CHRISTIE-LAMBERT VAN & STORAGE COMPANY, INC.	1886	SEATTLE-WESTERN WASHINGTON	963,877	1,268,753	(304,876)	131.6	126.5
TOTAL FOR THE GROUP			$23,290,341	$23,056,048	$234,293		

*HOUSEHOLD GOODS OPERATIONS ONLY

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
6 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1984

	HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	1,214,518	22.42	1,072,940	19.11	13.20	5,166,018	22.18	3,993,878	18.08	29.35
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	-	-	-	-		-	-	-	-	
3.	MOVING REVENUE - LOCAL	2,070,864	38.23	2,217,274	39.49	(6.60)	8,549,608	36.71	8,658,010	39.19	(1.25)
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	1,184,655	21.87	1,342,458	23.91	(11.75)	5,639,157	24.21	5,431,377	24.58	3.83
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	178,531	3.30	167,987	2.99	6.28	669,338	2.87	553,006	2.50	21.04
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	590,452	10.90	545,177	9.71	8.30	2,538,048	10.88	2,111,324	9.56	20.02
9.	OTHER OPERATING REVENUE	177,370	3.27	268,998	4.79	(34.06)	732,172	3.14	1,346,426	6.09	(45.62)
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	5,416,390	100.00	5,614,834	100.00	(3.53)	23,290,341	100.00	22,094,021	100.00	5.41
	EXPENSES:										
11.	SALARIES	1,109,587	20.49	1,198,906	21.35		3,977,441	17.08	3,881,556	17.57	
12.	OPERATING WAGES - TRANSPORTATION ONLY	1,092,466	20.18	1,039,708	18.52		4,282,638	18.39	4,199,760	19.01	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	46,319	0.86	50,643	0.90		192,631	0.83	202,886	0.92	
16.	COMMISSION AGENT FEES	8,498	0.16	13,997	0.25		37,445	0.16	28,776	0.13	
17.	OTHER WAGES	45,028	0.83	86,726	1.54		347,857	1.49	157,244	0.71	
18.	FRINGE BENEFITS	243,091	4.49	383,686	6.83		1,826,948	7.84	2,000,672	9.06	
19.	PAYROLL TAXES	213,457	3.94	207,826	3.70		1,192,412	5.12	981,718	4.44	
20.	TRANSPORTATION FUEL AND MOTOR OIL	188,331	3.48	204,515	3.64		770,164	3.31	701,188	3.17	
21.	TIRES AND TUBES	23,441	0.43	23,892	0.43		105,440	0.45	114,071	0.52	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	54,021	1.00	20,550	0.37		111,017	0.48	46,362	0.21	
23.	VEHICLE REPAIR PARTS	8,295	0.15	11,531	0.21		34,179	0.15	49,358	0.22	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	2,093	0.04	2,413	0.04		6,036	0.03	3,736	0.02	
25.	PRINTING AND OFFICE SUPPLIES	93,453	1.73	54,842	0.98		305,895	1.31	250,554	1.13	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	5,414	0.10	29,181	0.52		84,264	0.36	89,796	0.41	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	242,901	4.48	260,173	4.63		831,773	3.57	817,922	3.70	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	34,059	0.63	60,560	1.08		67,388	0.29	84,444	0.38	
30.	OTHER OUTSIDE SERVICES	119,213	2.20	453,206	8.07		556,981	2.39	1,223,762	5.54	

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LOCAL & STATEWIDE
6 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1984

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	39,500	0.73	32,419	0.58		130,116	0.56	103,018	0.47	
32.	COMMUNCIATION SERVICES	125,259	2.31	125,691	2.24		481,586	2.07	413,509	1.87	
33.	PURCHASED LABOR AND TRANSPORTATION	1,075,878	19.86	730,543	13.01		4,627,417	19.87	3,016,753	13.65	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	30,341	0.56	38,257	0.68		149,347	0.64	135,541	0.61	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	185,550	3.43	106,407	1.90		452,522	1.94	348,630	1.58	
36.	GENERAL EXPENSES	61,949	1.14	78,799	1.40		270,967	1.16	306,806	1.39	
37.	DEPRECIATION	213,119	3.93	127,171	2.26		664,964	2.86	484,712	2.19	
38.	AMORTIZATION EXPENSES	4,370	0.08	16,713	0.30		16,632	0.07	34,645	0.16	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	111,232	2.05	174,563	3.11		442,486	1.90	536,694	2.43	
40.	TAXES AND LICENSES	179,542	3.31	159,398	2.84		505,874	2.17	502,005	2.27	
41.	INSURANCE	80,523	1.49	79,924	1.42		287,734	1.24	322,437	1.46	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	88,046	1.63	51,493	0.92		263,573	1.13	221,687	1.00	
43.	UNCOLLECTIBLE REVENUE	(12,310)	(0.23)	(24,099)	(0.43)		104,388	0.45	45,663	0.21	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	(57,775)	(1.07)	(135,505)	(2.41)		(72,063)	(0.31)	(316,620)	(1.43)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	5,655,291	104.41	5,664,109	100.88	(0.15)	23,056,048	98.99	20,989,285	95.00	9.85
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	(238,901)	(4.41)	(49,275)	(0.88)		234,293	1.01	1,104,736	5.00	(78.79)
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	38,233	0.71	11,977	0.21		233,034	1.00	169,960	0.77	
48.	NET CARRIER OPERATING INCOME	(200,668)	(3.70)	(37,298)	(0.66)		467,327	2.01	1,274,696	5.77	(63.34)
49.	NET OTHER INCOME (DEDUCTIONS)	215,337	3.98	792,537	14.12		1,822,620	7.83	1,258,636	5.70	
50.	ORDINARY INCOME BEFORE INCOME TAXES	14,669	0.27	755,239	13.45	(98.06)	2,289,947	9.83	2,533,332	11.47	(9.61)
51.	INCOME TAXES ON ORDINARY INCOME	76,592	1.41	47,835	0.85		282,978	1.22	261,755	1.18	
52.	ORDINARY INCOME	(61,923)	(1.14)	707,404	12.60		2,006,969	8.62	2,271,577	10.28	(11.65)
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	226,775	4.19	51,639	0.92		260,297	1.12	98,052	0.44	
54.	NET INCOME (OR LOSS)	164,852	3.04	759,043	13.52	(78.28)	2,267,266	9.73	2,369,629	10.73	(4.32)
55.	OPERATING RATIO (LINE 45 / LINE 10)	104.41		100.88			98.99		95.00		

HOUSEHOLD GOODS CARRIERS

LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1984
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
2 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE	
						THIS YEAR	LAST YEAR
ALLIED VAN LINES, INC.	5221	NATIONWIDE	$353,877,244	$346,567,445	$7,309,799	97.9	98.8
AVERAGE FOR THE GROUP						97.9	98.8
CARTWRIGHT VAN LINES, INC.	16451	NATIONWIDE	13,055,751	12,830,135	225,616	98.3	100.0
TOTAL FOR THE GROUP			$366,932,995	$359,397,580	$7,535,415		

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
2 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1984

	HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	51,060,184	64.09	57,722,785	83.18	(11.54)	280,956,896	76.57	274,183,479	87.80	2.47
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	24,921,942	31.28	8,981,888	12.94	177.47	71,255,832	19.42	26,021,536	8.33	173.83
3.	MOVING REVENUE - LOCAL	672	-	2,668	-	(74.81)	2,836	-	15,213	-	(81.36)
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	46,993	0.06	4,625	0.01		174,045	0.05	38,649	0.01	
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	583,696	0.73	67,776	0.10		894,921	0.24	273,263	0.09	
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	98,873	0.12	73,343	0.11	34.81	415,860	0.11	264,656	0.08	57.13
9.	OTHER OPERATING REVENUE	2,956,457	3.71	2,545,263	3.67	16.16	13,233,005	3.61	11,485,176	3.68	15.22
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	79,668,817	100.00	69,398,348	100.00	14.80	366,932,995	100.00	312,281,972	100.00	17.50
	EXPENSES:										
11.	SALARIES	4,395,660	5.52	3,832,950	5.52		15,887,077	4.33	14,363,928	4.60	
12.	OPERATING WAGES - TRANSPORTATION ONLY	-	-	-	-		-	-	-	-	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	-	-	-	-		-	-	-	-	
16.	COMMISSION AGENT FEES	12,745,160	16.00	11,416,687	16.45		56,276,374	15.34	45,735,870	14.65	
17.	OTHER WAGES	51,507	0.06	50,208	0.07		191,063	0.05	181,342	0.06	
18.	FRINGE BENEFITS	602,195	0.76	595,937	0.86		1,956,201	0.53	1,908,352	0.61	
19.	PAYROLL TAXES	436,842	0.55	261,983	0.38		1,453,169	0.40	1,210,548	0.39	
20.	TRANSPORTATION FUEL AND MOTOR OIL	-	-	-	-		-	-	-	-	
21.	TIRES AND TUBES	60,114	0.08	61,333	0.09		247,373	0.07	262,745	0.08	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	880	-	98	-		2,732	-	1,632	-	
23.	VEHICLE REPAIR PARTS	-	-	-	-		-	-	-	-	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	973	-	475	-		3,022	-	2,138	-	
25.	PRINTING AND OFFICE SUPPLIES	173,198	0.22	136,385	0.20		489,613	0.13	469,503	0.15	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	1,766	-	3,266	-		8,940	-	10,915	-	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	142,160	0.18	173,848	0.25		707,109	0.19	764,765	0.24	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	71,332	0.09	100,103	0.14		250,864	0.07	302,832	0.10	
30.	OTHER OUTSIDE SERVICES	900,046	1.13	487,835	0.70		3,298,398	0.90	1,907,263	0.61	

REVENUES, EXPENSES AND STATISTICS
HOUSEHOLD GOODS CARRIERS - LARGE INTERSTATE
2 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1984

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	103,181	0.13	94,925	0.14		406,509	0.11	372,849	0.12	
32.	COMMUNICATION SERVICES	570,211	0.72	708,740	1.02		2,873,504	0.78	2,856,368	0.91	
33.	PURCHASED LABOR AND TRANSPORTATION	54,482,601	68.39	47,747,819	68.80		256,524,235	69.91	222,247,109	71.17	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	-	-	-	-		-	-	-	-	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	298,497	0.37	193,067	0.28		1,125,367	0.31	825,330	0.26	
36.	GENERAL EXPENSES	977,116	1.23	777,319	1.12		3,428,730	0.93	2,372,611	0.76	
37.	DEPRECIATION	392,655	0.49	339,912	0.49		1,501,247	0.41	1,320,629	0.42	
38.	AMORTIZATION EXPENSES	43,852	0.06	46,075	0.07		180,950	0.05	178,110	0.06	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	738,304	0.93	604,840	0.87		2,782,362	0.76	2,513,729	0.80	
40.	TAXES AND LICENSES	49,077	0.06	34,800	0.05		279,074	0.08	184,425	0.06	
41.	INSURANCE	155,971	0.20	145,335	0.21		599,092	0.16	565,022	0.18	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	2,180,117	2.74	1,606,105	2.31		9,086,839	2.48	8,065,450	2.58	
43.	UNCOLLECTIBLE REVENUE	(62,623)	(0.08)	98,620	0.14		335,626	0.09	448,335	0.14	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	(59,226)	(0.07)	(101,236)	(0.14)		(897,890)	(0.13)	(504,414)	(0.16)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	79,451,566	99.73	69,413,425	100.02	14.46	359,397,580	97.95	308,567,386	98.81	16.47
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	217,251	0.27	(15,077)	(0.02)		7,535,415	2.05	3,714,586	1.19	102.86
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
48.	NET CARRIER OPERATING INCOME	217,251	0.27	(15,077)	(0.02)		7,535,415	2.05	3,714,586	1.19	102.86
49.	NET OTHER INCOME (DEDUCTIONS)	728,626	0.91	740,844	1.07		4,332,663	1.18	3,230,627	1.03	
50.	ORDINARY INCOME BEFORE INCOME TAXES	945,877	1.19	725,767	1.05	30.33	11,868,078	3.23	6,945,213	2.22	70.88
51.	INCOME TAXES ON ORDINARY INCOME	(251,320)	(0.31)	327,174	0.47		4,085,028	1.11	2,524,319	0.81	
52.	ORDINARY INCOME	1,197,197	1.50	398,593	0.57		7,783,050	2.12	4,420,894	1.42	76.05
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-		-	-	-	-	
54.	NET INCOME (OR LOSS)	1,197,197	1.50	398,593	0.57		7,783,050	2.12	4,420,894	1.42	76.05
55.	OPERATING RATIO (LINE 45 / LINE 10)	99.73		100.02			97.95		98.81		

HOUSEHOLD GOODS CARRIERS

LOCAL, STATEWIDE AND LARGE INTERSTATE

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1984
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE AND LARGE INTERSTATE
8 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
GREAT SOUTHWEST WHSE./SEATTLE TRANSFER*	3744	SEATTLE-STATEWIDE	$ 232,020	$ 206,418	$ 25,602	89.0	88.7
LTLE INTERNATIONAL COMPANIES	12233	WASHINGTON-OREGON	5,942,163	5,434,527	507,636	91.5	90.0
CONTINENTAL VAN LINES, INC.	2238	WASHINGTON-ALASKA	6,168,055	5,856,766	307,289	95.0	89.6
ALLIED VAN LINES, INC.	5221	NATIONWIDE	353,877,248	346,567,485	7,309,799	97.9	98.8
AVERAGE FOR THE GROUP						98.0	98.6
CARTWRIGHT VAN LINES, INC.	16851	NATIONWIDE	13,055,751	12,830,135	225,616	98.3	100.0
BEKINS MOVING & STORAGE COMPANY	908	SEATTLE-STATEWIDE	8,405,031	8,415,052	(10,021)	100.1	91.3
ACTIVE MOVING & STORAGE COMPANY, INC.	4827	SEATTLE-STATEWIDE	1,583,195	1,874,532	(291,337)	118.4	127.7
CHRISTIE-LAMBERT VAN & STORAGE COMPANY, INC.	1886	SEATTLE-WESTERN WASHINGTON	963,877	1,268,753	(304,876)	131.6	126.5
TOTAL FOR THE GROUP			$390,223,336	$382,453,628	$7,769,708		

*HOUSEHOLD GOODS OPERATIONS ONLY

REVENUES, EXPENSES AND STATISTICS
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
8 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1984

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	MOVING REVENUE - INTERCITY COMMON CARRIER, OWN RIGHTS	52,274,702	61.44	58,795,725	78.38	(11.09)	286,122,514	73.32	278,177,357	83.19	2.86
2.	MOVING REVENUE - INTERCITY CONTRACT CARRIER, OWN RIGHTS	24,921,942	29.29	8,981,888	11.97	177.47	71,255,432	18.26	26,021,536	7.78	173.83
3.	MOVING REVENUE - LOCAL	2,071,536	2.43	2,219,942	2.96	(6.68)	8,552,448	2.19	8,673,223	2.59	(1.39)
4.	MOVING REVENUE - INTERCITY TRANSPORTATION, OTHER MOTOR CARRIER	1,231,648	1.45	1,347,083	1.80	(8.57)	5,813,202	1.49	5,470,026	1.64	6.27
5.	CONTAINERS, PACKING AND UNPACKING SERVICE	-	-	-	-		-	-	-	-	
6.	SUPPLEMENTARY TRANSPORTATION SERVICE	762,227	0.90	235,763	0.31		1,564,259	0.40	826,269	0.25	89.32
7.	WAREHOUSE REVENUE	-	-	-	-		-	-	-	-	
8.	COMMISSION REVENUE	689,325	0.81	618,520	0.82	11.45	2,949,908	0.76	2,375,980	0.71	24.16
9.	OTHER OPERATING REVENUE	3,133,827	3.68	2,814,261	3.75	11.36	13,965,177	3.58	12,831,602	3.84	8.83
10.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING REVENUE	85,085,207	100.00	75,013,182	100.00	13.43	390,223,336	100.00	334,375,993	100.00	16.70
	EXPENSES:										
11.	SALARIES	5,505,247	6.47	5,031,856	6.71		19,864,518	5.09	18,245,484	5.46	
12.	OPERATING WAGES - TRANSPORTATION ONLY	1,092,866	1.28	1,039,708	1.39		4,282,638	1.10	4,199,760	1.26	
13.	PACKER WAGES	-	-	-	-		-	-	-	-	
14.	WAREHOUSE LABOR	-	-	-	-		-	-	-	-	
15.	REPAIR WAGES	46,319	0.05	50,643	0.07		192,631	0.05	202,886	0.06	
16.	COMMISSION AGENT FEES	12,753,658	14.99	11,430,684	15.24		56,313,419	14.43	45,768,646	13.69	
17.	OTHER WAGES	96,535	0.11	136,934	0.18		538,920	0.14	338,586	0.10	
18.	FRINGE BENEFITS	845,286	0.99	979,623	1.31		3,783,149	0.97	3,909,024	1.17	
19.	PAYROLL TAXES	650,299	0.76	469,809	0.63		2,645,581	0.68	2,192,266	0.66	
20.	TRANSPORTATION FUEL AND MOTOR OIL	188,331	0.22	204,515	0.27		770,164	0.20	701,188	0.21	
21.	TIRES AND TUBES	83,555	0.10	85,225	0.11		352,813	0.09	376,816	0.11	
22.	OTHER VEHICLES REPAIR AND SUPPLIES	54,901	0.06	20,644	0.03		113,749	0.03	47,994	0.01	
23.	VEHICLE REPAIR PARTS	8,295	0.01	11,531	0.02		34,179	0.01	49,358	0.01	
24.	REPAIR MATERIALS (OTHER THAN VEHICLE)	3,066	-	2,888	-		9,058	-	5,874	-	
25.	PRINTING AND OFFICE SUPPLIES	266,651	0.31	191,227	0.25		795,508	0.20	720,057	0.22	
26.	PACKING AND CRATING MATERIALS, ETC.	-	-	-	-		-	-	-	-	
27.	MISCELLANEOUS SUPPLIES	7,180	0.01	32,447	0.04		93,204	0.02	100,711	0.03	
28.	OUTSIDE SERVICES - VEHICLE REPAIR, ETC.	385,061	0.45	434,021	0.58		1,534,882	0.39	1,582,687	0.47	
29.	OUTSIDE SERVICES - REPAIRS (OTHER THAN VEHICLE)	105,391	0.12	160,663	0.21		318,248	0.08	387,276	0.12	
30.	OTHER OUTSIDE SERVICES	1,019,259	1.20	941,041	1.25		3,855,375	0.99	3,131,025	0.94	

REVENUES, EXPENSES AND STATISTICS
TOTAL HOUSEHOLD GOODS CARRIERS - LOCAL, STATEWIDE & LARGE INTERSTATE
8 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1984

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
		THIS YEAR		LAST YEAR			THIS YEAR		LAST YEAR		
	HOUSEHOLD GOODS CARRIER OPERATING INCOME (CONTINUED)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	DOLLARS	PERCENT OF REVENUE	DOLLARS	PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	EXPENSES: (CONTINUED)										
31.	UTILITIES	142,681	0.17	127,344	0.17		536,625	0.14	475,867	0.14	
32.	COMMUNICATION SERVICES	695,470	0.82	834,431	1.11		3,355,098	0.86	3,269,877	0.98	
33.	PURCHASED LABOR AND TRANSPORTATION	55,558,479	65.30	48,478,362	64.63		261,151,652	66.92	225,263,862	67.37	
34.	TRAVEL EXPENSES - COMPANY DRIVERS, ETC.	30,341	0.04	38,237	0.05		149,347	0.04	135,541	0.04	
35.	TRAVEL & ENTERTAINMENT - SALES, OFFICE & MANAGEMENT PERSONNEL	484,047	0.57	299,474	0.40		1,577,889	0.40	1,173,960	0.35	
36.	GENERAL EXPENSES	1,039,065	1.22	856,118	1.14		3,699,697	0.95	2,679,417	0.80	
37.	DEPRECIATION	605,774	0.71	467,083	0.62		2,166,211	0.56	1,805,341	0.54	
38.	AMORTIZATION EXPENSES	48,222	0.06	62,788	0.08		197,582	0.05	212,755	0.06	
39.	RENTS - OTHER THAN REVENUE EQUIPMENT	849,536	1.00	779,403	1.04		3,224,848	0.83	3,050,423	0.91	
40.	TAXES AND LICENSES	228,619	0.27	194,198	0.26		788,988	0.20	686,430	0.21	
41.	INSURANCE	236,494	0.28	225,259	0.30		886,826	0.23	887,459	0.27	
42.	PROVISION FOR CLAIMS - SELF INSURED PORTION	2,268,163	2.67	1,657,598	2.21		9,350,412	2.40	8,287,137	2.48	
43.	UNCOLLECTIBLE REVENUE	(74,933)	(0.09)	70,521	0.09		440,014	0.11	493,998	0.15	
44.	GAINS AND LOSSES ON DISPOSITION OF OPERATING ASSETS	(117,001)	(0.14)	(236,741)	(0.31)		(569,953)	(0.15)	(821,034)	(0.24)	
45.	TOTAL HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	85,106,857	100.03	75,077,534	100.09	13.36	382,453,628	98.01	329,556,671	98.56	16.05
46.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	(21,650)	(0.02)	(64,352)	(0.08)		7,769,708	1.99	4,819,322	1.44	61.22
47.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	38,233	0.04	11,977	0.02		233,030	0.06	169,960	0.05	
48.	NET CARRIER OPERATING INCOME	16,583	0.02	(52,375)	(0.07)		8,002,742	2.05	4,989,282	1.49	60.40
49.	NET OTHER INCOME (DEDUCTIONS)	943,963	1.11	1,533,381	2.04		6,155,283	1.58	4,489,263	1.34	
50.	ORDINARY INCOME BEFORE INCOME TAXES	960,546	1.13	1,481,006	1.97	(35.14)	14,158,025	3.63	9,478,545	2.83	49.37
51.	INCOME TAXES ON ORDINARY INCOME	(174,728)	(0.20)	375,009	0.50		4,368,006	1.12	2,786,074	0.83	
52.	ORDINARY INCOME	1,135,274	1.33	1,105,997	1.47	2.65	9,790,019	2.51	6,692,471	2.00	46.28
53.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	226,775	0.27	51,639	0.07		260,297	0.07	98,052	0.03	
54.	NET INCOME (OR LOSS)	1,362,049	1.60	1,157,636	1.54	17.66	10,050,316	2.58	6,790,523	2.03	48.01
55.	OPERATING RATIO (LINE 45 / LINE 10)	100.03		100.09			98.01		98.56		

BULK COMMODITY CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
BULK COMMODITY CARRIERS
11 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
J.J.W. TRUCKING, LTD.	5165	SPOKANE-E. WASHINGTON-PACIFIC NORTHWEST	$ 1,997,883	$ 1,788,381	$ 209,502	89.5	97.0
MITCHELL TRANSPORT, INC.	18865	EASTERN WASHINGTON-NATIONWIDE	31,637,613	29,793,307	1,888,306	94.2	92.2
BI-COUNTY TRUCKING, INC.	17023	EASTERN WASHINGTON-PACIFIC N.W.-MONTANA	2,198,977	2,073,867	125,110	94.3	93.9
FEDDERLY-MARION FREIGHT LINES, INC.	3932	SEATTLE-STATEWIDE	1,059,135	1,861,391	97,744	95.0	101.8
MATLACK, INC.	22158	NATIONWIDE	209,064,530	200,231,778	8,832,752	95.8	96.7
INLAND TRANSPORTATION COMPANY, INC.	1135	SEATTLE-WESTERN STATES	7,272,045	6,979,972	292,073	96.0	91.3
AVERAGE FOR THE GROUP						96.0	96.0
ARRIN TRANSPORTATION COMPANY	316	PORTLAND-WESTERN STATES	11,021,547	10,621,418	400,129	96.4	98.5
WIDING TRANSPORTATION, INC.	567	PORTLAND-PACIFIC COAST	16,058,563	15,633,107	425,456	97.4	98.9
QUINNY TRUCKING, INC.	22046	EASTERN WASHINGTON-OREGON	3,191,488	3,118,627	72,861	97.7	95.6
LEE & EASTES TANK LINES, INC.	209	SEATTLE-PACIFIC NORTHWEST	6,938,811	6,963,920	(25,109)	100.4	98.3
K-LINES, INC.	6570	OREGON-WESTERN STATES	6,481,571	6,941,271	(459,700)	107.1	96.0
TOTAL FOR THE GROUP			$297,822,583	$286,007,039	$11,815,504		

REVENUES, EXPENSES AND STATISTICS
BULK COMMODITY CARRIERS
11 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1984

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	52,174,478	74.26	61,023,731	92.47	(14.50)	243,858,549	81.88	227,723,689	92.47	7.09
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	14,092,134	20.06	1,680,769	2.55		38,200,450	12.83	6,223,642	2.53	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	2,907,358	4.14	2,391,305	3.62	21.58	11,300,610	3.79	9,115,683	3.70	23.97
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	341,018	0.49	230,223	0.35	48.13	1,554,694	0.52	864,692	0.35	79.80
5.	OTHER OPERATING REVENUE	740,211	1.05	665,940	1.01	11.15	2,904,240	0.98	2,335,747	0.95	24.34
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	70,255,199	100.00	65,991,968	100.00	6.46	297,822,543	100.00	246,263,453	100.00	20.94
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	3,673,209	5.23	3,443,845	5.22		14,525,590	4.88	12,846,153	5.22	
8.	SALARIES AND WAGES	17,293,445	24.62	17,247,127	26.14		73,918,710	24.82	63,660,244	25.85	
9.	MISCELLANEOUS PAID TIME OFF	1,570,616	2.24	1,268,414	1.92		6,270,000	2.11	5,318,904	2.16	
10.	OTHER FRINGES	7,532,782	10.72	7,011,847	10.63		29,945,449	10.05	25,742,374	10.45	
11.	OPERATING SUPPLIES AND EXPENSES	13,555,972	19.30	12,977,947	19.67		58,650,927	19.69	45,628,773	18.93	
12.	GENERAL SUPPLIES AND EXPENSES	2,438,172	3.47	2,224,123	3.37		9,082,446	3.05	7,748,042	3.15	
13.	OPERATING TAXES AND LICENSES	3,524,328	5.02	3,232,033	4.90		13,667,389	4.59	10,812,479	4.39	
14.	INSURANCE	1,452,019	2.07	923,734	1.40		7,019,443	2.36	5,974,108	2.43	
15.	COMMUNICATIONS AND UTILITIES	1,541,360	2.19	1,385,480	2.10		6,361,464	2.14	5,037,518	2.05	
16.	DEPRECIATION AND AMORTIZATION	5,584,300	7.95	5,332,826	8.08		22,632,020	7.60	20,030,940	8.13	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	11,100,554	15.80	9,390,205	14.23		43,949,061	14.76	33,893,096	13.76	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	428,292	0.61	370,885	0.56		1,665,471	0.56	1,430,664	0.58	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(1,503,899)	(2.14)	(2,338,726)	(3.54)		(4,836,023)	(1.62)	(3,869,894)	(1.57)	
20.	MISCELLANEOUS EXPENSES	905,520	1.29	374,922	0.57		3,156,092	1.06	1,186,586	0.48	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	69,096,670	98.35	62,844,662	95.23	9.95	286,007,039	96.03	236,440,027	96.01	20.96
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	1,158,529	1.65	3,147,306	4.77	(63.19)	11,815,504	3.97	9,823,426	3.99	20.28
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	1,158,529	1.65	3,147,306	4.77	(63.19)	11,815,504	3.97	9,823,426	3.99	20.23
25.	NET OTHER INCOME (DEDUCTIONS)	(2,491,495)	(3.55)	(1,888,857)	(2.86)		(9,641,303)	(3.24)	(6,484,709)	(2.63)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(1,332,966)	(1.90)	1,258,449	1.91		2,174,201	0.73	3,338,717	1.36	(34.88)
27.	INCOME TAXES ON ORDINARY INCOME	(393,478)	(0.56)	711,113	1.08		(625,813)	(0.21)	981,049	0.40	
28.	ORDINARY INCOME	(939,488)	(1.34)	547,336	0.83		2,800,014	0.94	2,357,668	0.96	18.76
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-		-	-	-	-	
30.	NET INCOME (OR LOSS)	(939,488)	(1.34)	547,336	0.83		2,800,014	0.94	2,357,668	0.96	18.76
31.	OPERATING RATIO (LINE 21 / LINE 6)	98.35		95.23			96.03		96.01		

AGRICULTURAL & ALLIED PRODUCTS CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
AGRICULTURAL AND ALLIED PRODUCTS CARRIERS
6 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
SKAGIT VALLEY TRUCKING COMPANY, INC.	1997	WESTERN WASHINGTON	$ 3,136,680	$ 2,891,738	$244,942	92.2	97.7
RAHIER TRUCKING, INC.	6887	YAKIMA-EASTERN WASHINGTON	3,916,753	3,819,293	97,460	97.5	98.3
LEONARDO TRUCK LINES, INC.	1109	EASTERN WASHINGTON-WESTERN STATES	6,679,999	6,548,304	131,695	98.0	92.4
AVERAGE FOR THE GROUP						98.4	96.5
T-W TRANSPORT, INC.	13305	SPOKANE-EASTERN WASHINGTON	5,701,045	5,619,201	81,844	98.6	95.9
NELLO PISTONESI & SONS, INC.	9129	TOPPENISH-EASTERN WASHINGTON	3,262,762	3,336,718	(73,956)	102.3	100.1
LUISI TRUCK LINES, INC.	4514	OREGON-WESTERN STATES	2,223,248	2,317,058	(93,810)	104.2	99.9
TOTAL FOR THE GROUP			$24,920,483	$24,532,312	$388,171		

REVENUES, EXPENSES AND STATISTICS
AGRICULTURAL & ALLIED PRODUCTS CARRIERS
6 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1982

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES — THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	5,621,986	86.97	5,232,622	98.06	7.44	21,580,816	86.60	21,157,995	97.54	2.00
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	-	-		-	-	-	-	
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	26,172	0.40	38,293	0.72	(31.65)	147,712	0.59	182,571	0.84	(19.09)
5.	OTHER OPERATING REVENUE	816,128	12.63	65,309	1.22		3,191,955	12.81	350,260	1.61	
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	6,464,286	100.00	5,336,224	100.00	21.14	24,920,483	100.00	21,690,826	100.00	14.89
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	117,154	1.81	220,440	4.13		509,900	2.05	511,694	2.36	
8.	SALARIES AND WAGES	1,706,166	26.39	1,383,495	25.93		6,199,872	24.88	5,309,438	24.48	
9.	MISCELLANEOUS PAID TIME OFF	9,708	0.15	20,782	0.39		68,592	0.28	93,068	0.43	
10.	OTHER FRINGES	471,173	7.29	377,378	7.07		1,737,242	6.97	1,513,489	6.98	
11.	OPERATING SUPPLIES AND EXPENSES	2,201,337	34.05	1,860,745	34.87		7,997,403	32.09	7,203,593	33.21	
12.	GENERAL SUPPLIES AND EXPENSES	125,109	1.94	99,048	1.86		568,145	2.28	368,871	1.70	
13.	OPERATING TAXES AND LICENSES	465,205	7.20	534,167	10.01		1,445,670	5.80	1,236,157	5.70	
14.	INSURANCE	145,871	2.26	184,427	3.46		573,938	2.30	491,480	2.27	
15.	COMMUNICATIONS AND UTILITIES	99,251	1.54	70,316	1.32		311,164	1.25	233,964	1.08	
16.	DEPRECIATION AND AMORTIZATION	300,737	4.65	287,896	5.40		1,159,307	4.65	1,007,859	4.65	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	1,175,146	18.18	784,147	14.69		3,671,493	14.73	2,703,816	12.47	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	149,052	2.92	138,086	2.59		256,664	1.03	196,409	0.91	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(15,107)	(0.23)	(41,767)	(0.78)		(133,135)	(0.53)	(55,447)	(0.25)	
20.	MISCELLANEOUS EXPENSES	25,904	0.40	33,909	0.64		166,061	0.67	125,132	0.58	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	7,016,706	108.55	5,953,069	111.56	17.87	24,532,312	98.44	20,939,519	96.54	17.16
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(552,420)	(8.54)	(616,845)	(11.56)		388,171	1.56	751,307	3.46	(48.33)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	(552,420)	(8.54)	(616,845)	(11.56)		388,171	1.56	751,307	3.46	(48.33)
25.	NET OTHER INCOME (DEDUCTIONS)	(134,361)	(2.08)	(88,705)	(1.66)		(62,537)	(0.25)	(137,653)	(0.63)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(686,781)	(10.62)	(705,550)	(13.22)		325,634	1.31	613,654	2.83	(46.93)
27.	INCOME TAXES ON ORDINARY INCOME	(40,851)	(0.63)	(46,150)	(0.86)		23,920	0.10	2,850	0.01	
28.	ORDINARY INCOME	(645,930)	(9.99)	(659,400)	(12.36)		301,714	1.21	610,804	2.82	(50.60)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	1,079	0.02	-	-		1,079	-	-	-	
30.	NET INCOME (OR LOSS)	(644,851)	(9.97)	(659,400)	(12.36)		302,793	1.22	610,804	2.82	(50.43)
31.	OPERATING RATIO (LINE 21 / LINE 6)	108.55		111.56			98.44		96.54		

HEAVY MACHINERY, BUILDING MATERIALS

AND FOREST PRODUCTS CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1984
HEAVY MACHINERY, BUILDING MATERIALS AND FOREST PRODUCTS CARRIERS
22 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE THIS YEAR	LAST YEAR
DAVIDSON & BELL/BAND TRUCKING	21850	OLYMPIC PENINSULA	$ 1,056,374	$ 895,782	$160,592	84.8	98.4
BAKER TRUCK SERVICE, INC.	21987	IDAHO-WESTERN & ROCKY MOUNTAIN STATES	1,962,387	1,813,849	148,098	92.4	93.4
WESTERN TRANSPORT CRANE & RIGGING	9162	MONTANA & WESTERN STATES	4,620,501	4,343,242	277,259	94.0	98.4
MERCER TRUCKING, INC.	2317	EASTERN WASHINGTON-PACIFIC NORTHWEST	4,332,470	4,088,764	243,706	94.4	90.8
ATLAS TRUCKING, INC.	7796	OLYMPIC PENINSULA	4,058,991	3,830,051	228,940	94.4	92.8
MELLOW TRUCK EXPRESS INC.	3016	OREGON-PACIFIC N.W.-BRITISH COLUMBIA	4,323,215	4,099,585	223,630	94.8	95.6
LEMMONS, DONALD W.	20990	WASHINGTON-OREGON	3,004,666	2,877,524	127,142	95.8	98.9
GRESHAM TRANSFER, INC.	53	PORTLAND-WESTERN STATES	5,723,425	5,561,429	161,996	97.2	97.2
SYSTEM TRANSPORT, INC.	15727	SPOKANE-WESTERN & CENTRAL STATES	9,905,139	9,639,590	265,549	97.3	98.7
PUGET SOUND TRUCK LINES, INC.	9886	WESTERN WASHINGTON-OREGON	19,483,033	19,132,618	350,415	98.2	97.9
AVERAGE FOR THE GROUP						99.2	98.4
WASHINGTON TRUCKING, INC.	5811	EVERETT-WESTERN STATES-BRITISH COLUMBIA	1,527,777	1,518,665	9,112	99.4	100.4
WOOD BY-PRODUCTS, INC.	455	IDAHO-PACIFIC NORTHWEST	5,557,291	5,603,783	(46,492)	100.8	99.0
METRO HAULING, INC.	5475	SEATTLE-PACIFIC NORTHWEST-MONTANA	4,883,855	4,957,005	(73,150)	101.5	98.8
F.G. PETERSON, INC.	10585	ABERDEEN-WESTERN WASHINGTON	3,693,426	3,793,711	(100,285)	102.7	100.2
NIX TRANSPORTATION, INC.	12472	OREGON-WESTERN STATES	1,325,382	1,370,393	(45,011)	103.4	112.2
WILHELM TRUCKING COMPANY	2480	PORTLAND-PACIFIC NORTHWEST	3,977,831	4,120,656	(142,825)	103.6	106.4
DAHLSTROMS, INC.	15632	HOQUIAM-WESTERN WASHINGTON	3,870,420	4,039,037	(168,617)	104.4	93.8
ZIRBEL TRANSPORT, INC.	15993	IDAHO-WESTERN STATES	1,910,934	2,009,211	(98,277)	105.1	99.5
COLUMBIA PACIFIC TRANSPORTATION COMPANY	2885	TRI-CITIES-E. WASHINGTON-PACIFIC NORTHWEST	889,426	949,734	(60,308)	106.8	87.3
WEIGHT LOGGING COMPANY, INC.	18832	YAKIMA-EASTERN WASHINGTON	1,183,118	1,294,485	(111,367)	109.4	93.9
MORGAN TRUCKING, INC.	23562	SHELTON-WESTERN WASHINGTON	2,095,279	2,367,835	(272,556)	113.0	107.2
ASBURY TRANSPORTATION COMPANY	6935	CALIFORNIA-PACIFIC COAST	536,826	938,789	(401,963)	174.9	129.3
TOTAL FOR THE GROUP			$89,921,766	$89,245,738	$676,028		

REVENUES, EXPENSES AND STATISTICS
HEAVY MACHINERY, BUILDING MATERIALS & FOREST PRODUCTS
22 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1984

		FIGURES FOR THE QUARTER					CUMULATIVE FIGURES				
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	15,910,873	77.65	14,947,863	77.12	6.44	71,317,509	79.31	63,113,696	78.26	13.00
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	1,355,084	6.61	1,186,213	6.12	14.24	5,753,065	6.40	4,882,238	6.05	17.84
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	1,381,050	6.74	1,572,353	8.11	(12.17)	5,827,493	6.48	6,112,181	7.58	(4.66)
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	930,067	4.54	710,366	3.66	30.93	3,409,450	3.79	2,710,512	3.36	25.79
5.	OTHER OPERATING REVENUE	913,190	4.46	966,435	4.99	(5.51)	3,614,249	4.02	3,832,592	4.75	(5.70)
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	20,490,264	100.00	19,383,230	100.00	5.71	89,921,766	100.00	80,651,219	100.00	11.49
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	1,116,355	5.45	1,251,837	6.46		4,176,057	4.64	4,093,927	5.08	
8.	SALARIES AND WAGES	5,431,312	26.51	5,132,415	26.48		22,947,388	25.52	20,474,747	25.39	
9.	MISCELLANEOUS PAID TIME OFF	292,113	1.43	194,273	1.00		1,138,475	1.27	986,499	1.22	
10.	OTHER FRINGES	1,983,865	9.68	1,829,821	9.44		7,977,007	8.87	6,840,699	8.48	
11.	OPERATING SUPPLIES AND EXPENSES	4,620,706	22.55	4,696,855	24.23		20,850,622	23.19	18,765,324	23.27	
12.	GENERAL SUPPLIES AND EXPENSES	781,528	3.81	612,530	3.16		2,785,506	3.10	2,250,395	2.79	
13.	OPERATING TAXES AND LICENSES	1,436,551	7.01	1,062,614	5.48		5,332,115	6.04	4,282,214	5.31	
14.	INSURANCE	611,128	2.98	353,023	1.82		1,717,628	1.91	1,434,770	1.78	
15.	COMMUNICATIONS AND UTILITIES	245,615	1.20	232,673	1.20		930,693	1.04	865,357	1.07	
16.	DEPRECIATION AND AMORTIZATION	1,018,511	4.97	923,428	4.76		3,668,480	4.08	3,605,888	4.47	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	3,815,043	18.62	3,319,751	17.13		16,075,380	17.88	14,410,342	17.87	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	234,798	1.15	219,184	1.13		856,969	0.95	776,466	0.96	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(45,066)	(0.22)	(145,447)	(0.75)		(344,345)	(0.38)	(325,003)	(0.40)	
20.	MISCELLANEOUS EXPENSES	270,773	1.32	191,894	0.99		1,033,767	1.15	874,523	1.08	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	21,813,292	106.46	19,874,851	102.54	9.75	89,245,738	99.25	79,336,148	98.37	12.49
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(1,323,028)	(6.46)	(491,621)	(2.54)		676,028	0.75	1,315,071	1.63	(48.59)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	(1,323,028)	(6.46)	(491,621)	(2.54)		676,028	0.75	1,315,071	1.63	(48.59)
25.	NET OTHER INCOME (DEDUCTIONS)	202,256	0.99	501,476	2.59		552,901	0.61	1,165,968	1.45	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(1,120,772)	(5.47)	9,855	0.05		1,228,929	1.37	2,481,039	3.08	(50.47)
27.	INCOME TAXES ON ORDINARY INCOME	183,448	0.90	(8,258)	(0.04)		491,123	0.55	276,500	0.34	
28.	ORDINARY INCOME	(1,304,220)	(6.36)	18,113	0.09		737,806	0.82	2,204,539	2.73	(66.53)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	(2,762)	(0.01)	(1,798,148)	(9.28)		14,458	0.02	(1,531,139)	(1.90)	
30.	NET INCOME (OR LOSS)	(1,306,982)	(6.38)	(1,780,035)	(9.18)		752,264	0.84	673,400	0.83	11.71
31.	OPERATING RATIO (LINE 21 / LINE 6)	106.46		102.54			99.25		98.37		

REFRIGERATED PRODUCTS CARRIERS

REVENUES, EXPENSES, NET INCOME AND OPERATING RATIO
TWELVE MONTHS ENDING DECEMBER 31, 1980
REFRIGERATED PRODUCTS CARRIERS
5 CARRIERS INCLUDED

NAME OF CARRIER	CC NO.	PRINCIPAL AREA	REVENUES	EXPENSES	NET OPERATING INCOME (BEFORE INCOME TAXES)	OPERATING RATIO (EXCLUSIVE OF INCOME TAXES) YEAR TO DATE	
						THIS YEAR	LAST YEAR
WESTERN CARRIERS, INC.	13985	CALIFORNIA-WESTERN STATES	$ 2,112,482	$ 1,987,764	$ 164,718	92.2	101.5
INCO EXPRESS, INC.	16270	SEATTLE-WESTERN STATES	10,286,493	9,683,720	602,773	94.1	93.2
DI PIETRO TRUCKING COMPANY -	15923	SEATTLE-WESTERN STATES	3,749,737	3,545,539	204,198	94.6	98.5
PROVISIONERS FROZEN EXPRESS, INC.	2144	WESTERN STATES & BRITISH COLUMBIA	4,219,078	4,071,658	147,420	96.5	94.3
AVERAGE FOR THE GROUP						96.5	95.5
PARKER REFRIGERATED SERVICE, INC.	17113	SEATTLE-WESTERN & ROCKY MOUNTAIN STATES	17,376,260	17,184,097	192,163	98.9	96.3
TOTAL FOR THE GROUP			$37,704,050	$36,392,778	$1,311,272		

REVENUES, EXPENSES AND STATISTICS
REFRIGERATED PRODUCTS C ARRIERS
5 CARRIERS INCLUDED

FOR THE FOURTH QUARTER AND TWELVE MONTHS
ENDED DECEMBER 31, 1983 AND 1984

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	FIGURES FOR THE QUARTER - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)	CUMULATIVE FIGURES - THIS YEAR DOLLARS	THIS YEAR PERCENT OF REVENUE	LAST YEAR DOLLARS	LAST YEAR PERCENT OF REVENUE	PERCENT INCREASE (DECREASE)
	REVENUES:										
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	9,094,899	98.75	8,556,744	98.84	6.29	37,244,143	98.78	34,661,765	98.95	7.45
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-		-	-	-	-	
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	-	-		-	-	-	-	
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	4,867	0.05	6,952	0.08	(30.85)	18,810	0.04	13,347	0.04	10.63
5.	OTHER OPERATING REVENUE	109,856	1.19	93,095	1.08	18.00	485,097	1.18	354,385	1.01	25.60
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	9,209,562	100.00	8,656,791	100.00	6.39	37,748,050	100.00	35,029,537	100.00	7.68
	EXPENSES:										
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	209,560	2.28	256,879	2.97		980,021	2.60	861,150	2.46	
8.	SALARIES AND WAGES	1,734,724	18.84	1,659,168	19.17		6,906,668	19.05	5,970,877	17.05	
9.	MISCELLANEOUS PAID TIME OFF	22,561	0.24	23,449	0.27		90,808	0.24	85,373	0.24	
10.	OTHER FRINGES	456,944	4.96	441,153	5.10		1,888,853	5.01	1,673,537	4.78	
11.	OPERATING SUPPLIES AND EXPENSES	2,074,593	22.53	1,992,250	23.01		8,226,317	21.82	7,298,718	20.84	
12.	GENERAL SUPPLIES AND EXPENSES	178,184	1.93	228,139	2.64		623,082	1.65	636,041	1.82	
13.	OPERATING TAXES AND LICENSES	574,182	6.23	408,633	4.72		1,781,680	4.73	1,361,323	3.89	
14.	INSURANCE	288,897	3.14	225,250	2.60		999,349	2.65	819,874	2.34	
15.	COMMUNICATIONS AND UTILITIES	153,590	1.67	143,076	1.65		613,392	1.63	532,288	1.52	
16.	DEPRECIATION AND AMORTIZATION	521,752	5.67	469,161	5.42		1,949,942	5.17	1,618,416	4.62	
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	2,810,247	30.51	2,819,732	32.57		11,982,086	31.78	12,237,598	34.94	
18.	BUILDING AND OFFICE EQUIPMENT RENTS	144,987	1.57	69,984	0.81		410,632	1.09	260,804	0.74	
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(63,788)	(0.69)	(51,118)	(0.59)		(124,944)	(0.33)	(141,412)	(0.40)	
20.	MISCELLANEOUS EXPENSES	57,217	0.62	99,382	1.15		165,992	0.44	234,505	0.67	
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	9,163,650	99.50	8,785,138	101.48	4.31	36,392,778	96.42	33,449,092	95.49	8.80
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	45,912	0.50	(128,347)	(1.48)		1,311,272	3.48	1,580,445	4.51	(17.03)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-		-	-	-	-	
24.	NET CARRIER OPERATING INCOME	45,912	0.50	(128,347)	(1.48)		1,311,272	3.48	1,580,445	4.51	(17.03)
25.	NET OTHER INCOME (DEDUCTIONS)	(103,941)	(1.13)	(34,474)	(0.40)		(283,808)	(0.75)	(58,481)	(0.17)	
26.	ORDINARY INCOME BEFORE INCOME TAXES	(58,029)	(0.63)	(162,821)	(1.88)		1,027,464	2.73	1,521,964	4.34	(32.49)
27.	INCOME TAXES ON ORDINARY INCOME	(7,900)	(0.08)	3,247	0.04		35,009	0.09	58,409	0.17	
28.	ORDINARY INCOME	(50,129)	(0.54)	(166,068)	(1.92)		992,455	2.63	1,463,555	4.18	(32.19)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-		-	-	-	-	
30.	NET INCOME (OR LOSS)	(50,129)	(0.54)	(166,068)	(1.92)		992,455	2.63	1,463,555	4.18	(32.19)
31.	OPERATING RATIO (LINE 21 / LINE 6)	99.50		101.48			96.42		95.49		

MISCELLANEOUS COMMODITY CARRIERS

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1983 AND 1984
13 CARRIERS INCLUDED

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	CC-5158 GORDON FAST FREIGHT INC. THIS YEAR	CC-5158 LAST YEAR	CC-7022 TRANSPORT STG. & DISTRIB. THIS YEAR	CC-7022 LAST YEAR	CC-9663 PUROLATOR COURIER CORP.* THIS YEAR	CC-9663 LAST YEAR	CC-10178 CONVOY COMPANY THIS YEAR	CC-10178 LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	6,105,469	7,942,744	1,647,927	1,363,010	-	-	27,959,501	23,079,113
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	7,459,009	7,598,378	-	-	8,963,460	7,843,369
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	221,341	247,748	304,108	344,535	4,705,491	4,444,146	7,635,827	6,650,100
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-	-	-	1,160,137	866,252
5.	OTHER OPERATING REVENUE	273,866	-	223,709	259,383	-	-	1,968,575	1,404,019
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	6,600,676	8,190,492	9,638,753	9,565,306	4,705,491	4,444,146	47,687,500	39,842,853
	EXPENSES:								
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	160,800	240,800	790,813	693,555	157,727	126,884	1,910,062	1,730,178
8.	SALARIES AND WAGES	2,445,482	2,062,438	2,845,131	2,809,846	2,334,584	2,130,697	16,303,315	14,015,115
9.	MISCELLANEOUS PAID TIME OFF	-	-	293,050	315,370	188,552	206,581	1,580,552	1,439,203
10.	OTHER FRINGES	858,785	708,354	1,176,815	984,133	814,930	738,652	6,217,218	4,396,306
11.	OPERATING SUPPLIES AND EXPENSES	1,693,231	1,526,660	1,603,257	1,663,921	450,830	422,198	7,303,241	6,651,215
12.	GENERAL SUPPLIES AND EXPENSES	74,126	69,049	393,245	432,637	235,692	196,232	1,991,662	1,578,038
13.	OPERATING TAXES AND LICENSES	262,042	327,323	445,951	380,948	68,640	71,776	2,336,921	1,787,960
14.	INSURANCE	128,958	118,779	437,413	442,953	87,280	79,470	2,045,709	1,899,163
15.	COMMUNICATIONS AND UTILITIES	69,831	97,287	131,687	111,998	63,367	54,641	631,084	560,256
16.	DEPRECIATION AND AMORTIZATION	380,914	496,932	933,198	679,571	174,529	196,262	1,363,354	1,477,997
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	1,002,229	2,824,439	22,347	54,354	197,665	103,239	3,007,796	3,036,041
18.	BUILDING AND OFFICE EQUIPMENT RENTS	144,932	173,915	99,968	79,832	92,800	88,844	648,707	566,927
19.	GAIN OF LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(137,943)	(195,117)	(10)	879	-	(16,315)	(31,254)	(24,268)
20.	MISCELLANEOUS EXPENSES	-	-	46,147	37,718	346,195	240,525	929,290	831,579
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	7,083,387	8,450,859	9,219,012	8,691,715	5,212,791	4,679,686	46,237,657	39,905,750
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	(482,711)	(260,367)	415,741	873,591	(507,300)	(235,540)	1,449,843	(62,897)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	(482,711)	(260,367)	415,741	873,591	(507,300)	(235,540)	1,449,843	(62,897)
25.	NET OTHER INCOME (DEDUCTIONS)	117,494	260,670	(214,127)	(196,257)	2,223	1,859	(876,084)	(565,048)
26.	ORDINARY INCOME BEFORE INCOME TAXES	(365,217)	303	201,614	677,334	(505,077)	(233,681)	573,759	(627,945)
27.	INCOME TAXES ON ORDINARY INCOME	-	-	-	76,093	(232,335)	(102,820)	241,000	-
28.	ORDINARY INCOME	(365,217)	303	201,614	601,241	(272,742)	(130,861)	332,759	(627,945)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	(4,142)	-	-	349,799	607,469
30.	NET INCOME (OR LOSS)	(365,217)	303	201,614	597,099	(272,742)	(130,861)	682,558	(20,476)
31.	OPERATING RATIO (LINE 21 / LINE 6)	107.3	103.2	95.7	90.9	110.8	105.3	97.0	100.2
32.	PRINCIPAL AREA	TACOMA-PACIFIC COAST		WESTERN STATES		W. WASHINGTON & SPOKANE		WESTERN STATES	
33.	PRINCIPAL COMMODITY	BEER-WINE-FOODSTUFFS		MOTOR VEHICLES		PARCEL DELIVERY		MOTOR VEHICLES	

*STATE OF WASHINGTON OPERATIONS ONLY

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1983 AND 1984
13 CARRIERS INCLUDED

		CC-16295 UNITED PARCEL SERVICE, INC		CC-19614 SELLAND AUTO TRANSPORT, IN		CC-20413 LIVESTOCK TRANSPORT., IN		CC-20807 DUDLEY BOAT & TRLR., INC.	
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	4,453,331,848	3,991,354,705	3,361,687	2,504,450	1,616,746	1,634,234	1,199,882	1,038,540
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	-	-	-	-	-	-	-	-
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	-	-	-	-	-	-
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-	-	-	-	-	-	-
5.	OTHER OPERATING REVENUE	129,962	126,337	-	-	-	-	-	-
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	4,453,461,810	3,991,481,042	3,361,687	2,504,450	1,616,746	1,634,234	1,199,882	1,038,540
	EXPENSES:								
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	468,450,826	412,699,366	219,650	151,000	81,510	80,050	86,784	72,694
8.	SALARIES AND WAGES	1,692,133,396	1,501,675,525	884,772	659,884	338,099	301,199	332,983	315,205
9.	MISCELLANEOUS PAID TIME OFF	197,344,592	181,826,691	-	-	11,359	12,707	7,943	3,930
10.	OTHER FRINGES	584,924,043	493,263,645	248,994	170,042	103,878	81,609	79,695	41,188
11.	OPERATING SUPPLIES AND EXPENSES	323,820,227	280,893,025	820,095	478,171	474,322	511,007	404,139	315,989
12.	GENERAL SUPPLIES AND EXPENSES	108,421,559	88,406,911	96,311	98,419	46,148	32,719	47,650	60,906
13.	OPERATING TAXES AND LICENSES	58,918,508	49,852,252	101,300	51,193	138,040	86,174	87,921	83,828
14.	INSURANCE	53,460,883	52,559,360	128,584	62,438	61,393	49,681	49,419	53,971
15.	COMMUNICATIONS AND UTILITIES	59,332,157	51,018,175	31,133	28,656	17,770	21,159	42,293	42,357
16.	DEPRECIATION AND AMORTIZATION	73,133,459	62,876,684	148,722	123,825	33,000	34,597	53,107	66,176
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	281,955,090	212,529,768	457,577	364,684	398,172	288,727	47,123	19,946
18.	BUILDING AND OFFICE EQUIPMENT RENTS	64,881,348	59,475,202	32,344	31,201	16,140	17,745	1,075	74,500
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	678,088	1,612,218	-	-	-	-	-	-
20.	MISCELLANEOUS EXPENSES	18,540,091	18,549,689	28,598	37,210	13	1,185	18,061	18,248
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	3,985,994,267	3,467,238,511	3,198,080	2,256,723	1,715,844	1,578,559	1,258,193	1,168,934
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	467,467,543	524,242,531	163,607	247,727	(99,098)	55,675	(58,311)	(130,394)
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	-	-
24.	NET CARRIER OPERATING INCOME	467,467,543	524,242,531	163,607	247,727	(99,098)	55,675	(58,311)	(130,394)
25.	NET OTHER INCOME (DEDUCTIONS)	(538,263)	560,097	(10,268)	(54,763)	4,865	3,496	(9,276)	52,702
26.	ORDINARY INCOME BEFORE INCOME TAXES	466,929,280	524,802,628	153,339	192,964	(94,233)	59,171	(67,587)	(77,692)
27.	INCOME TAXES ON ORDINARY INCOME	215,949,720	241,296,391	-	-	-	-	200	(14,074)
28.	ORDINARY INCOME	250,979,560	283,506,237	153,339	192,964	(94,233)	59,171	(67,787)	(63,618)
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	(5,796)	(5,794)	-	-	83,816	(290,434)
30.	NET INCOME (OR LOSS)	250,979,560	283,506,237	147,543	187,170	(94,233)	59,171	16,029	(354,052)
31.	OPERATING RATIO (LINE 21 / LINE 6)	89.5	86.9	95.1	90.1	106.1	96.6	104.9	112.6
32.	PRINCIPAL AREA	NATIONWIDE		PACIFIC N.W. & MONTANA		PORTLAND-WESTERN STATES		WASHINGTON-PACIFIC COAST	
33.	PRINCIPAL COMMODITY	PARCEL DELIVERY		MOTOR VEHICLES		LIVESTOCK		BOATS & TRAILERS	

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1983 AND 1984
13 CARRIERS INCLUDED

		CC-21618 IDA-CAL FREIGHT LINES		CC-21733 MAIL DISPATCH SERVICE, INC		CN-92 SANTRY TRUCKING CO., INC.		CN-1254 AMAC TRUCKING, INC.	
	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR	THIS YEAR	LAST YEAR
	REVENUES:								
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	12,511,911	11,132,087	3,062,414	2,692,123	3,303,826	2,529,457	-	-
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	1,008,036	1,631,851	-	-	4,285,066	5,071,987	-	-
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-	-	-	211,505	204,806	-	-
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	258,615	-	-	112,428	327,003	-	-
5.	OTHER OPERATING REVENUE	-	-	-	-	-	80,881	-	-
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	13,519,947	13,022,553	3,062,414	2,692,123	7,912,825	8,214,138	-	-
	EXPENSES:								
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	650,508	642,314	227,593	176,500	499,102	443,767	-	-
8.	SALARIES AND WAGES	3,435,595	3,458,828	1,310,318	1,158,112	2,249,912	2,869,567	-	-
9.	MISCELLANEOUS PAID TIME OFF	88,481	97,186	(1,587)	(1,130)	162,008	214,485	-	-
10.	OTHER FRINGES	746,972	999,826	304,547	248,616	959,439	1,006,380	-	-
11.	OPERATING SUPPLIES AND EXPENSES	3,646,836	3,790,601	266,916	175,877	1,422,236	1,895,887	-	-
12.	GENERAL SUPPLIES AND EXPENSES	313,938	298,647	44,318	82,155	352,670	396,914	-	-
13.	OPERATING TAXES AND LICENSES	911,277	803,306	57,500	52,247	607,891	569,645	-	-
14.	INSURANCE	401,230	337,939	34,572	29,264	98,509	202,190	-	-
15.	COMMUNICATIONS AND UTILITIES	186,801	127,348	45,311	35,359	107,701	96,167	-	-
16.	DEPRECIATION AND AMORTIZATION	1,583,706	1,591,994	140,656	119,118	523,026	538,284	-	-
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	1,456,659	90,583	456,651	464,381	1,098,679	143,930	-	-
18.	BUILDING AND OFFICE EQUIPMENT RENTS	89,766	95,708	51,921	51,748	6,055	2,025	-	-
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	(481,672)	(32,479)	(7,373)	(19,781)	(153,385)	(36,552)	-	-
20.	MISCELLANEOUS EXPENSES	72,718	205,030	35,996	28,655	16,896	63,052	-	-
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	13,102,815	12,906,823	2,967,339	2,601,157	7,945,735	8,405,741	-	-
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	417,132	115,730	95,075	90,966	(32,910)	(191,607)	-	-
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-	-	-	-	-	469,581	1,026,327
24.	NET CARRIER OPERATING INCOME	417,132	115,730	95,075	90,966	(32,910)	(191,607)	469,581	1,026,327
25.	NET OTHER INCOME (DEDUCTIONS)	(450,233)	(262,849)	(32,428)	(23,060)	(267,808)	166,773	(602,909)	(532,222)
26.	ORDINARY INCOME BEFORE INCOME TAXES	(33,101)	(147,119)	62,647	67,906	(300,718)	(24,834)	(133,328)	494,105
27.	INCOME TAXES ON ORDINARY INCOME	(204,102)	(91,891)	7,760	12,833	-	94,900	23,738	241,285
28.	ORDINARY INCOME	171,001	(55,228)	54,887	55,073	(300,718)	(119,734)	(157,066)	252,820
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-	-	-	-	-	-	-
30.	NET INCOME (OR LOSS)	171,001	(55,228)	54,887	55,073	(300,718)	(119,734)	(157,066)	252,820
31.	OPERATING RATIO (LINE 21 / LINE 6)	96.9	99.1	96.9	96.6	100.4	102.3	.0	.0
32.	PRINCIPAL AREA	IDAHO-W. & RKY.MTN. STATES		SEATTLE-WEST. WASHINGTON		OLYMPIA-W. & CENTRAL STATE		PACIFIC N.W. & MONTANA	
33.	PRINCIPAL COMMODITY	FOODSTUFFS		MAIL-PARCELS		BEER		RETAIL MERCHANDISE	

REVENUES, EXPENSES AND STATISTICS
MISCELLANEOUS COMMODITY CARRIERS
TWELVE MONTHS ENDED DECEMBER 31, 1983 AND 1984
13 CARRIERS INCLUDED

CN-1277
NOEL TRANSPORT, INC.

	NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	THIS YEAR	LAST YEAR
	REVENUES:		
1.	FREIGHT REVENUE - INTERCITY - COMMON CARRIER	-	-
2.	FREIGHT REVENUE - INTERCITY - CONTRACT CARRIER	1,100,828	1,080,625
3.	FREIGHT REVENUE - INTERCITY - LOCAL CARTAGE	-	-
4.	INTERCITY TRANSPORTATION FOR OTHER CLASS I & II CARRIERS	-	-
5.	OTHER OPERATING REVENUE	-	-
6.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING REVENUE	1,100,828	1,080,625
	EXPENSES:		
7.	SALARIES - OFFICERS AND SUPERVISORY PERSONNEL	-	-
8.	SALARIES AND WAGES	286,020	260,699
9.	MISCELLANEOUS PAID TIME OFF	29,257	27,794
10.	OTHER FRINGES	81,248	67,877
11.	OPERATING SUPPLIES AND EXPENSES	490,897	430,866
12.	GENERAL SUPPLIES AND EXPENSES	17,001	20,881
13.	OPERATING TAXES AND LICENSES	108,304	86,162
14.	INSURANCE	13,990	13,931
15.	COMMUNICATIONS AND UTILITIES	-	-
16.	DEPRECIATION AND AMORTIZATION	45,866	55,508
17.	REVENUE EQUIPMENT RENTS & PURCHASED TRANSPORTATION	-	-
18.	BUILDING AND OFFICE EQUIPMENT RENTS	-	-
19.	GAIN OR LOSS ON DISPOSITION OF OPERATING ASSETS - NET	-	40,444
20.	MISCELLANEOUS EXPENSES	20,693	18,000
21.	TOTAL NON-HOUSEHOLD GOODS CARRIER OPERATING EXPENSES	1,093,272	1,022,162
22.	NET NON-HOUSEHOLD GOODS CARRIER OPERATING INCOME	7,556	58,463
23.	HOUSEHOLD GOODS CARRIER OPERATING INCOME	-	-
24.	NET CARRIER OPERATING INCOME	7,556	58,463
25.	NET OTHER INCOME (DEDUCTIONS)	3,005	1,941
26.	ORDINARY INCOME BEFORE INCOME TAXES	10,561	60,404
27.	INCOME TAXES ON ORDINARY INCOME	1,456	-
28.	ORDINARY INCOME	9,105	60,404
29.	TOTAL EXTRAORDINARY AND PRIOR PERIOD ITEMS	-	-
30.	NET INCOME (OR LOSS)	9,105	60,404
31.	OPERATING RATIO (LINE 21 / LINE 6)	99.3	98.6
32.	PRINCIPAL AREA	YAKIMA-WESTERN STATES	
33.	PRINCIPAL COMMODITY	SOFT DRINKS	